



NABIP New Jersey Annual Conference

REWRITE THE PLAYBOOK

Registration



REINVENT. REIMAGINE. RISE.

Caesars, Atlantic City, NJ
May 4-6, 2026

ANNOUNCING OUR KEYNOTE SPEAKERS

NEW: FOCUS ON BROKER PROFESSIONAL DEVELOPMENT THREE POWERHOUSES TO FUEL YOUR GROWTH



SCOTT AARON

BEST-SELLING AUTHOR, PODCASTER AND SPEAKER

Scott Aaron, an internationally recognized online marketer, best-selling author, top podcaster, and speaker, stands as the expert in converting traffic, forging connections, generating leads, creating sales, and building personal brands on LinkedIn.

He has dedicated himself to mastering LinkedIn and social media strategies, swiftly establishing himself as a leader who drives substantial results for business professionals, entrepreneurs, online business owners, and business coaches.

Scott's passion lies in guiding entrepreneurs toward success, fostering organic network growth while steering clear of complex and expensive marketing tactics.

His program has propelled thousands to explosive growth through his tested systems and strategies.

With a focus on people and outcomes, Scott's strategy for instructing others on building online wealth and organic traffic positions him as a pivotal figure in navigating the competitive and saturated digital landscape.



LESTER J. MORALES

FOUNDER & MANAGING PARTNER, DYSRUPT HEALTHCARE

Lester J. Morales is a true Dysruptor in every sense of the word. A career-long innovator in the employee benefits and human capital space, Lester is on a mission to blow up the status quo of healthcare. As the Founder and Managing Partner of Dysrupt Healthcare, he's leading a movement to redefine how employers and employees experience healthcare—lowering costs, increasing transparency, and delivering outcomes that actually make sense.

Lester's drive to fix a broken system is deeply personal. After watching his own family face medical bankruptcy, he made it his life's mission to ensure no one else endures the same. That purpose fuels everything Dysrupt Healthcare stands for: ending medical debt, aligning incentives, and making healthcare human again.

Before launching Dysrupt, Lester served as Chief Growth Officer at Willis' Human Capital Practice, where he led more than 200 consultants across 40+ offices and helped grow a \$350M business unit.

A nationally recognized voice for change, Lester has spoken at National SHRM, RIMS, BenefitsPRO, and EBN conferences, and his insights are frequently featured in leading industry publications. He also hosts the Dysrupt Healthcare Podcast, where he sits down with leaders who are rewriting the rules of employer-sponsored healthcare.

Because at the end of the day, Lester's not just building a company—he's building a movement.



CONNIE PODESTA

MOTIVATIONAL SPEAKER

Connie says she hates long introductions so let me sum her up in just 25 words.

30 years. Two million people. 1,000 organizations. Hall of Fame speaker. Award-winning author. Ten books. Former Radio/TV personality. Human Behavior Expert. Comedienne. And...(what we all probably could use now and then)....a Therapist.

Bottom line: Get ready! To dig deeper, laugh harder and learn more about how TO GET WHAT YOU WANT out of life than you ever thought possible!

NABIP-NJ CONFERENCE • MAY 4-6, 2026

REGISTRATION INFORMATION

- Included in your three-day registration is access to all Professional Development and Continuing Education Sessions and both sessions in the Exhibit Hall. Also included: Morning Coffee and a Cocktail Reception with Exhibitors on Monday; our keynote speaker, the 11th annual NABIP-NJ Wellness Event and the Club NABIP-NJ Party on Tuesday, plus Breakfast on Wednesday. **The Golf Outing is not included in your conference registration.**
- One-Day Monday Registration includes Lunch (for Ethics CE Attendees only), and access to the Exhibit Hall for the Welcome Reception.
- One-Day Tuesday Registration includes Breakfast, Lunch, access to the Exhibit Hall, a Coffee Break and admission to the Club NABIP-NJ Party. Non-convention attendees may attend the Club NABIP-NJ Party for a fee of \$90.
- Golf Registration includes breakfast and a Box Lunch on Monday, May 4.



First timers receive \$100 off Three-day registration!

Contact us at info@nabip-nj.org or call us at 908-349-0789 to receive your discount.

Register at [NABIP-NJ.org](https://www.nabip-nj.org) and click on ANNUAL CONFERENCE

Not a Member? Join NABIP-NJ and SAVE \$50! Register by Friday, April 3 and SAVE \$30!

	EARLY REGISTRATION Before 4/3/26	AFTER 4/3/26	AT THE DOOR
MEMBERS:			
Three-day Full Conference Registration	\$195	\$225	\$275
One-Day Conference Registration	\$160	\$190	\$240
First Timers: Full conference access	\$95	\$125	\$175
NON-MEMBERS:			
Three-day Full Conference Registration	\$245	\$275	\$325
One-Day Conference Registration	\$210	\$240	\$290
First Timers: Full conference access	\$145	\$175	\$225

ANNUAL NABIP-NJ GOLF OUTING: MONDAY, MAY 4, 2026

Register online at [NABIP-NJ.org](https://www.nabip-nj.org). Join NABIP-NJ and SAVE \$30! Register by April 3 and SAVE \$40 per player!

	EARLY REGISTRATION Before 4/3/26	AFTER 4/3/26
MEMBERS:		
Individual Player	\$250	\$290
Foursome	\$950	\$1,160
NON-MEMBERS:		
Individual Player	\$280	\$320
Foursome	\$1,070	\$1,240

Register Early!
We expect this to sell out!

CANCELLATION POLICY: Cancellations must be received in writing via email to info@nabip-nj.org or by fax to 908-967-5044. Cancellations received by Friday, April 3, 2026 will receive a full refund. Cancellations received after Friday, April 3, 2026 will not be eligible for refunds, however your registration is transferrable and you may send someone in your place. Please note that if you cancel your conference registration, it does not constitute cancellation of your hotel reservation. That is your responsibility.



EARLY BIRD REGISTRATION DEADLINE: FRIDAY, APRIL 3, 2026

ANNUAL CONFERENCE AGENDA

MONDAY, MAY 4, 2026

Activities held at Caesars Atlantic City/Ballamor Golf Club

10 am - 12:30 pm CE Course Session 1 **(3 CE Credits Pending)**
► Ethics in Action: Compliance and Professional Responsibility for Benefits Advisors
Speaker: Joe Torella, HUB International

11:30 am - 12:30 pm CE Course Session 2
► A of Z of LTC **(1 CE Credit Pending)**
Speaker: Tim Lockwood, Lincoln Financial

12 - 4 pm Exhibitor Setup

12:30 - 1 pm Box lunch available for morning CE participants

1 - 2 pm CE Course Session 3
► Breakout 1
All Things ICHRA **1 CE #88908558**
Speakers: Robert Carr and Jill Squires, AmeriHealth
► Breakout 2
Understanding the Importance of Individual Life and Disability **1 CE #88905186**
Speaker: Suzanne Lambrugo, Savoy
► Breakout 3
Discrimination Testing Demystified: ERISA, Section 125 & POP Compliance Simplified **(1 CE Credit Pending)**
Speaker: Eddie Larned and Meredith Laroe, Clarity Benefit Solutions

2 - 3:45 pm CE Course Session 4
► Breakout 1
Facing the Facts, Insurers Approach to Better Health **2 CEs #88902684**
Speaker: Donna B. Raziano, AmeriHealth
► Breakout 2
Health Care 2026 and Beyond **CE #88899268**
Speakers: Angelica Wilson and Colleen Patterson, Savoy
► Breakout 3
Understanding PEOs: A Comprehensive Guide **(2 CE Credits Pending)**
Speaker: Joe Stornini, FNA

3:45 - 4:15 pm House of Delegates Meeting

4 - 6 pm Welcome Cocktail Reception



Join us for Golf at BALLAMOR GOLF CLUB

7:30 am Golf Registration and Continental Breakfast
7:30 - 9 am Onsite Massage specialist available
9 am Shotgun Start
1:30 - 3 pm Box Lunch Provided

TUESDAY, MAY 5, 2026

8 - 9 am Breakfast

9 am - 12:15 pm General session
► Awards Presentations
► New Products and Services from our Sponsors
► Keynote Speakers
Scott Aaron, Best-selling Author, Podcaster and Speaker
Lester J. Morales, Founder & Managing Partner, Dysrupt Healthcare
Connie Podesta, Motivational Speaker

ANNUAL CONFERENCE AGENDA

TUESDAY, MAY 5, 2026 *(continued)*

12:15 - 2:15 pm Lunch and Exhibit Hall open
(no classes during Exhibit Hall hours)

2:30 - 4:45 pm Professional Development featuring in-depth presentations by:

Scott Aaron

Lester J. Morales: Healthcare Isn't Broken, It's Working Exactly as it was Designed
(1 CE Credit Pending Approval)

Connie Podesta

5:15 - 6 pm Eleventh-Annual Wellness Event: Back to the Boardwalk

6:30 - 10 pm Club NABIP-NJ Party at Wild West Casino. Featuring dinner, open bar and the legendary live music of Nick Ryan and the Mess

Attire: Jeans & Jerseys - Wear your favorite team's jersey

WEDNESDAY, MAY 6, 2026

8 - 9 am Breakfast

9 - 11 am CE Course Session 5

► Mastering the ICHRA Revolution *(2 CE Credits Pending)*
Speaker: Ross Honig, OCA

11 am - 12 pm CE Course Session 6

► Health Plan Advising: How to Recommend Strategies and Product **1 CE Credit #88904336**
Speakers: Steve Honig, OCA and Chris Vanderwolk, Sequoia

SPONSORED BY



Annual NABIP-NJ Golf Outing

MONDAY, MAY 4, 2026

NEW LOCATION: Ballamor Golf Club, 6701 English Creek Avenue, Egg Harbor Township, NJ 08234 • Phone: 609-601-6220



7:30 am Registration and Breakfast
9 am Shotgun Start
1:30 – 3 pm Box Lunch Provided

Save \$40 by registering early at www.NABIP-NJ.org!
NABIP-NJ Members must log in to receive the member discount.
Don't know your login? Email info@nabip-nj.org for assistance.

	EARLY BIRD REGISTRATION Before 4/3/26	REGULAR After 4/3/26
MEMBERS:		
Individual Player	\$250	\$290
Foursome	\$950	\$1,160
NON-MEMBERS:		
Individual Player	\$280	\$320
Foursome	\$1,070	\$1,240

Greens fees include breakfast, lunch and premium beverages

GOLF SPONSORS

SPONSORSHIPS STILL AVAILABLE! The NABIP-NJ conference would like to recognize and thank the following companies for their golf sponsorships. We welcome additional companies who would like to support NABIP-NJ in any way. Please contact the office at info@nabip-nj.org or 908-349-0789 for sponsorship opportunities.



SCAN HERE FOR
GOLF REGISTRATION

BREAKFAST SPONSOR
Professional Group Plans

LUNCH SPONSOR
Cigna Healthcare

BEVERAGE CART SPONSOR
Aetna

GOLF GIVEAWAY SPONSOR
ADP

REGISTRATION IS ONLINE ONLY!



NABIP-NJ Members must log in to receive the member discount. Don't know your login? Email info@nabip-nj.org for assistance.

Members of other NABIP Chapters: CONTACT US to receive the member rate.

First-time Conference attendees: CONTACT US to receive the first-timer's discount.

Please email info@nabip-nj.org or call 908-349-0789.



Scan Here to Register

Follow these instructions to register.

You have a choice to pay by credit card, or receive an invoice to pay later by check.

HOW TO REGISTER

1. Conference attendees and exhibitors, visit www.NABIP-NJ.org - click **Annual Conference** in the Quick Links. To register for golf, visit www.NABIP-NJ.org - click **Annual Golf Outing** in the Quick Links.
2. Click **Register Now**.
3. NABIP-NJ Members must log in to receive the member rate. Your login ID is the email address that NABIP-NJ uses to contact you. You may reset your password if you forgot it. Non-members may proceed as a guest.
4. NABIP-NJ Members – your contact information will default. All others, please enter your contact information and **click Continue**.
5. Choose the ticket you wish to purchase: one-day or three-day registration. (First timers will be able to enter a coupon code to receive the discounted rate.) For Golf, choose an individual ticket or a foursome.
6. Enter the name of the attendee you are registering for, if it is not for yourself. Otherwise, confirm your information and click Add. You may add multiple attendees on one order.
7. When you have finished adding tickets, click **Continue**.
8. Confirm your registration information and then click **Continue**.
9. **PAYMENT:** If you will be paying by credit card, enter your credit card information here and click **Continue**. If you need to receive an invoice to submit to your company, click **Bypass Payment Now**.
10. **RECEIPT:** If you have paid by credit card, you will automatically receive a receipt by email. If you have bypassed payment, you will receive an invoice by email. You can then mail a check to **NABIP-NJ, 312 North Avenue East, Suite 5, Cranford, NJ 07016**.

A PACKED EXHIBIT HALL, INDUSTRY NETWORKING OPPORTUNITIES, TIMELY CE COURSES, EXCITING SPEAKERS, BREAKOUT SESSIONS AND PRIZES! THE NABIP-NJ CONFERENCE IS LOADED WITH EVERYTHING YOU NEED TO GET READY TO BUILD YOUR EMPIRE!

11th Annual Wellness event: The Wellness Challenge will take place from 5:15 - 6:00 pm on Tuesday. To participate, please email us at info@nabip-nj.org with the subject - *Wellness Challenge*. Please include your t-shirt size.



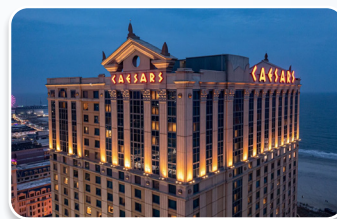
WHAT'S NEW AT THE NABIP-NJ CONFERENCE 2026

- ▶ Tuesday afternoon professional development sessions featuring in-depth presentations from our keynote speakers
- ▶ A combined exhibit hall and main stage experience
- ▶ All-new lineup of CE topics

HOTEL INFORMATION

We are pleased to offer a special \$95/night rate for this conference from Sunday, May 3 - Wednesday, May 6, 2026. All Rooms Single/Double Occupancy. Please request the group rate for the New Jersey Association of Health Underwriters. The group code is **SC05NB6**. In-room wifi and a \$10 self-parking voucher are included in your rate.

Contact the hotel for suite information. Hotel room rates are subject to applicable state and local taxes in effect at the time of check-in. Valet parking and self-parking are available at the main entrance of Caesars. Reservations can be made directly with Caesars by calling 888-516-2215, or you may click [HERE](#) to reserve your room online. Details can be found at www.NABIP-NJ.org.



Caesars Atlantic City
2100 Pacific Ave.
Atlantic City, NJ 08401
Phone: 888-516- 2215

Scan Here to
Book Your Room
Online

